1	MARK BRNOVICH		
2	ATTORNEY GENERAL		
3	(Firm State Bar No. 14000) DYLAN JONES (BAR NO. 034185) ASSISTANT ATTORNEY GENERAL OFFICE OF THE ATTORNEY GENERAL		
4			
5	2005 North Central Avenue		
6	Phoenix, AZ 85004-1592		
7	Telephone: (602) 542-5210 Facsimile: (602) 542-4377		
8	Email: consumer@azag.gov		
-	Email: dylan.jones@azag.gov		
9	Attorneys for the State of Arizona		
10	CUREDIOD COLU	OF ADIZONA	
11	SUPERIOR COURT OF ARIZONA		
12	IN MARICOPA COUNTY		
13	STATE OF ARIZONA, ex rel. MARK	Case No.: [NUMBER]	
14	BRNOVICH, Attorney General,	STIPULATED CONSENT JUDGMENT	
	Plaintiff,	STILLED CONSERVE GODGINERY	
15		(Assigned to the Hon. [NAME])	
16	V.		
17	PFIZER INC.,		
18	Defendant.		
19	Defendant.		
20	The State of Arizona, ex rel. Mark Brnovich, the Attorney General (the "State"), filed a		
	Complaint alleging violations of the Arizona Consumer Fraud Act, A.R.S. §§ 44-1521 to -1534		
21	(the "ACFA"), and Pfizer Inc. ("Defendant" or "Pfizer") has waived service of the Complaint,		
22			
23	has been advised of the right to a trial in this matter, and has waived the same. Pfizer admits the		
24	jurisdiction of this Court over the subject matter and parties, stipulates that this Court may enter		
25	the following Findings, Allegations, and Order, and acknowledges that this Court will retain		
26	jurisdiction for the purpose of enforcing this C	Consent Judgment. Pfizer is entering into this	

Judgment solely for the purpose of settlement and expressly denies violating the ACFA, or any

other law, rule, or regulation and further denies any other liability or wrongdoing.

26

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PARTIES

- 1. The State is authorized to bring this action under the ACFA.
- 2. Defendant is Pfizer Inc., a Delaware corporation with its principal place of business located in New York, and includes its United States-based affiliates, subsidiaries, predecessors, successors, and assigns.
- 3. The State alleges that Defendants caused events to occur in this state out of which the claims which are the subject of the Complaint arose.
- 4. This Court has jurisdiction over the Complaint and the Parties necessary for the Court to enter this Consent Judgment and any orders hereafter appropriate pursuant to A.R.S. § 44-1528 and this Consent Judgment.
 - 5. Venue is proper in Maricopa County pursuant to A.R.S. § 12-401.

FINDINGS

- 6. For purposes of this proceeding only, this Court has jurisdiction over the subject matter of this lawsuit and over all Parties. This judgment shall not be construed or used as a waiver of any jurisdictional defense Pfizer may raise in any other proceeding.
 - 7. The terms of this Judgment shall be governed by the laws of the State of Arizona.
- 8. Entry of this Judgment is in the public interest and reflects a negotiated agreement among the Parties.
- 9. The Parties have agreed to resolve the issues resulting from the Covered Conduct (defined below) by entering into this Judgment.
- 10. While Pfizer does not admit any violations of the ACFA and does not admit any wrongdoing, Pfizer is willing to enter into this Judgment regarding the Covered Conduct in order to resolve the concerns of the State, under the ACFA as to the matters addressed in this Judgment and thereby avoid significant expense, inconvenience, and uncertainty.
- 11. Pfizer is entering into this Judgment solely for the purpose of settlement, and nothing contained herein may be taken as or construed to be an admission or concession of any violation of law, rule, or regulation, or of any other matter of fact or law, or of any liability or wrongdoing, all of which Pfizer expressly denies. Pfizer does not admit any violation of the

ACFA and does not admit any wrongdoing that was or could have been alleged by any Attorney General before the date of the Judgment under those laws. No part of this Judgment, including its statements and commitments, shall constitute evidence of any liability, fault, or wrongdoing by Pfizer. This document and its contents are not intended for use by any third party for any purpose.

- 12. This Judgment shall not be construed or used as a waiver or limitation of any defense otherwise available to Pfizer in any other action, or of Pfizer's right to defend itself from, or make any arguments in, any other private individual, regulatory, governmental, or class claims or suits relating to the subject matter or terms of this Judgment. This Judgment is made without trial or adjudication of any issue of fact or law or finding of liability of any kind. Notwithstanding the foregoing, the State may file an action to enforce the terms of this Judgment.
- 13. No part of this Judgment shall create a private cause of action or confer any right to any third party for violation of any federal or state statute except that the State may file an action to enforce the terms of this Judgment. It is the intent of the Parties that this Judgment shall not be binding or admissible in any other matter, including, but not limited to, any investigation or litigation, other than in connection with the enforcement of this Judgment.
 - 14. All obligations undertaken by Pfizer in this Judgment shall apply prospectively.

DEFINITIONS

The following definitions shall be used in construing the Judgment:

- 15. "Clearly and Conspicuously" or "clear and conspicuous" shall mean that the statement, representation or term being disclosed is of such size, color, contrast and/or audibility and is presented so as to be readily noticed and understood by the consumer to whom it is disclosed. In addition to the foregoing, with regard to interactive media, the disclosure also shall be unavoidable (i.e., no click-through required to access it), and shall be presented prior to the consumer incurring any financial obligation.
- 16. "Consumer" shall mean a consumer located within the State of Arizona who utilized a Copayment Coupon during the Covered Conduct period, as defined herein.

- 17. "Copayment Coupons" or "Coupons" shall mean the drug coupons offered by Pfizer to assist eligible Consumers with some of their out-of-pocket costs associated with purchasing Estring®, Quillivant®, or Flector Patch® from at least 2014 through 2018. Many of these Coupons set forth that eligible consumers who are commercially-insured or uninsured would "PAY NO MORE THAN" certain amounts out-of-pocket, subject to certain terms and conditions.¹
- 18. "Covered Conduct" shall mean Pfizer's offer of Copayment Coupons to eligible Consumers who were prescribed Estring®, Quillivant®, and Flector Patch® from at least 2014 through 2018, which was the subject of an investigation by the State pursuant to the ACFA.
- 19. "Effective Date" shall mean the date on which a copy of the Judgment, duly executed by Pfizer and by the State, is approved by, and becomes a Judgment of the Court.
- 20. "Health Care Provider" or "HCP" shall mean any physician or other health care practitioner, who is licensed to provide health care services or to prescribe pharmaceutical products.
- 21. "Internet Coupons" shall mean Pfizer's Copayment Coupons that were downloaded and/or printed from consumer websites that Pfizer maintained during the Covered Conduct period.
- 22. "Parties" shall mean Pfizer as defined herein and its United States based affiliates, subsidiaries, predecessors, successors, and assigns and the State of Arizona.
- 23. "Plastic Coupons" shall mean wallet-size plastic coupons cards provided to Consumers or a Health Care Provider.

ALLEGATIONS

24. During the Covered Conduct period, Pfizer sold Estring®, (which treats moderate to severe symptoms of vulvar and vaginal atrophy due to menopause by releasing local estrogen therapy via a vaginal ring); Quillivant® XR and Quillichew ER® (which treat attention deficit

¹ Pfizer's Copayment Coupons are not valid for prescriptions that are eligible to be reimbursed, in whole or in part by Medicaid, Medicare, Tricare, or other federal or state healthcare programs.

hyperactivity disorder via a liquid formulation and chewable tablet, respectively) (Quillivant® XR and Quillichew ER® are referred to collectively herein as "Quillivant®")²; and Flector Patch® (a prescription NSAID patch that treats acute pain due to minor strains, sprains, and bruises).

- 25. Pfizer occasionally offers copayment coupons to assist patients with some of their out-of-pocket costs associated with accessing certain important medicines. From at least 2014 2018, Pfizer made Copayment Coupons for Estring®, Quillivant®, and Flector Patch® available to Arizona Consumers. Many of those Copayment Coupons set forth that eligible Consumers would "PAY NO MORE THAN" a certain amount out-of-pocket, subject to certain "terms and conditions." Although the Co-payment Coupons included terms and conditions describing the maximum potential savings and the possibility that out-of-pocket expenses could exceed the "PAY NO MORE THAN" amount listed on the face of the Copayment Coupon, the State alleges that these terms and conditions were not disclosed Clearly and Conspicuously.
- 26. In general, Arizona Consumers accessed Pfizer's Copayment Coupons in two ways. First, these Consumers could have received wallet-size Plastic Coupon cards from their Health Care Providers. Second, these Consumers could have downloaded and printed paper Internet Coupons from consumer websites that Pfizer maintained. The Plastic Coupons and Internet Coupons both advertised the same offer; however, the Internet Coupons presented the terms and conditions differently than the Plastic Coupons.
- 27. While many Arizona Consumers paid less than or equal to the "PAY NO MORE THAN" amount that appeared on the relevant Pfizer Copayment Coupons, over 1,600 Arizona Consumers paid more than the "PAY NO MORE THAN" amount indicated on the Copayment Coupons.
- 28. In early 2018, Pfizer began changing the text of the "PAY NO MORE THAN" Copayment Coupons to say that patients could "PAY AS LITTLE AS" the listed amount.

² Pfizer stopped selling Quillivant® in 2017.

- 29. The State alleges that Pfizer violated the ACFA by engaging in or directing others to engage in the actions described in paragraphs 25 through 27 above.
- 30. Pursuant to the ACFA, Pfizer's alleged violations entitle the State to relief necessary to prevent the unlawful acts and practices described in this Consent Judgment and to remedy the consequences of past unlawful practices.

ORDER

NOW, THEREFORE, IT IS ORDERED, ADJUDGED AND DECREED:

Injunctive Terms

- 31. Pfizer's advertising, marketing and business practices concerning Copayment Coupons shall comply fully with the ACFA, as currently written or amended in the future, and all other applicable laws.
- 32. Pfizer shall, as of the Effective Date, cease disseminating any printed materials including Copayment Coupons themselves, which include the "PAY NO MORE THAN" language where the terms and conditions reveal that some consumers may pay more than the stated amount.
- 33. Pfizer shall disclose in its marketing materials, online and in print, Clearly and Conspicuously:
 - a. The maximum savings associated with its Copayment Coupons. Such disclosures shall be made contemporaneously with the claim that they are intended to qualify; and
 - b. A toll-free number for customer service regarding the offer, eligibility requirements, and terms and conditions associated with Pfizer's Copayment Coupons.

Monetary Terms

34. Pursuant to A.R.S. § 44-1528(A)(2), Pfizer shall pay to the State the amount of \$94,527.23 in consumer restitution, pursuant to A.R.S. § 44-1531.02(B), to be paid by Pfizer directly to eligible Consumers, as described below.

- 35. Pursuant to A.R.S. § 44-1534, Pfizer shall pay to the Attorney General the amount of \$30,000 in attorneys' fees and costs due within 30 days of the Effective Date, to be deposited into the Consumer Protection-Consumer Fraud Revolving Fund pursuant to A.R.S. § 44-1531.01, and used for the purposes set forth therein.
- 36. The amount to be refunded and payable by Pfizer to Consumers, under this Consent Judgment, is \$94,527.23. Pfizer shall pay restitution to Arizona Consumers based on the first time each of those Consumers utilized a Copayment Coupon for Estring®, Quillivant®, and Flector Patch® during the Covered Conduct period and paid more out-of-pocket than the "PAY NO MORE THAN" amount listed on their Coupon. Pfizer shall pay those Arizona Consumers as follows:
 - a. A Consumer who utilized a Plastic Coupon and paid his or her pharmacy an amount exceeding the "PAY NO MORE THAN" amount listed on his or her Copayment Coupon shall receive a restitution payment equal to 100% of his or her first-time payment in excess of the "PAY NO MORE THAN" amount. ³
 - b. A Consumer who utilized an Internet Coupon and paid his or her pharmacy an amount exceeding the "PAY NO MORE THAN" amount listed on his or her Copayment Coupon shall receive a restitution payment equal to 25% of his or her first-time payment in excess of the "PAY NO MORE THAN" amount. ⁴
 - c. If a Consumer utilized both Plastic and Internet Coupons during the Covered Conduct period, or used the same type of Coupon more than once during the Covered Conduct period, he or she will receive a restitution payment tied to the first time that Consumer paid his or her pharmacy an amount in excess of the

³ For example, if a Consumer paid \$20 at the pharmacy counter when utilizing an Estring Plastic Coupon that stated "Pay No More Than \$15" (subject to terms and conditions), that Consumer would receive \$5 in restitution under this Judgment.

⁴ For example, if a Consumer paid \$20 at the pharmacy counter when utilizing an Estring Internet Coupon that stated "Pay No More than \$15" (subject to terms and conditions), that Consumer would receive \$1.25 in restitution under this Judgment.

"PAY NO MORE THAN" amount listed on his or her Copayment Coupon. No Consumer is entitled to more than one restitution payment per medicine under this Judgment.

- 37. Within thirty (30) days of the Effective Date, Pfizer shall provide to the State a list containing (a) the available names and addresses of Arizona Consumers who are entitled to a restitution payment under this Judgment; (b) the amounts to which those Consumers are entitled; and (c) whether those Consumers used a Plastic Coupon or Internet Coupon for the transaction at issue (the "Restitution List").
- 38. Within fourteen (14) days of the date on which Pfizer provides the Restitution List, the State shall notify Pfizer that (i) it approves the Restitution List; or (ii) that the State has found an error or discrepancy in the Restitution List. Both Parties shall work in good faith to resolve and or correct any discrepancies in the Restitution List.
- 39. Within ninety (90) days of finalizing the Restitution List, Pfizer, or its vendor, will issue restitution payments by check according to the Restitution List. These Restitution payments will be accompanied by a letter to the Consumer that is substantially similar to the form attached as Exhibit A. Once sent, these payments will constitute a full refund to all Consumers identified on the Restitution List as specified and associated with the Covered Conduct.
- 40. Within one hundred eighty (180) days of issuing the restitution payments described in Paragraph 39, Pfizer, or its vendor, will cancel all undeposited checks issued to Consumers on the Restitution List.
- 41. Within two hundred ten (210) days of issuing the restitution payments described in Paragraph 39, Pfizer will submit a report to the Attorney General providing a full accounting of all restitution paid to Arizona Consumers pursuant to this Judgment. Pfizer will then send the balance of the Restitution Amount, if any, to the State of Arizona.
- 42. The payment described in Paragraph 41 will be deposited by the Attorney General's Office into the Consumer Protection-Consumer Fraud Revolving Fund, pursuant to A.R.S. § 44-1531.02(B), and used for the purposes specified in A.R.S. § 44-1531.01.

43. The payments described in Paragraphs 35 and 41 must be paid in the form of cashier's checks or money orders made payable to "The State of Arizona," or by wire transfer according to instructions supplied by the State. Payment must be delivered, or mailed and postmarked, to:

Consumer Protection and Advocacy Section The Office of the Arizona Attorney General 2005 North Central Avenue Phoenix, Arizona 85004-1592

Enforcement

- 44. For the purposes of resolving disputes with respect to compliance with this Judgment, should the State have a reasonable basis to believe that Pfizer has engaged in a practice that violates a provision of this Judgment subsequent to the Effective Date, then the State shall notify Pfizer in writing of the specific objection, identify with particularity the provision of this Judgment that the practice appears to violate and give Pfizer thirty (30) days to respond to the notification; provided, however, that the State may take any action if the State believes that, because of the specific practices, a threat to the health or safety of the public requires immediate action.
- 45. Upon receipt of written notice, Pfizer shall provide a good faith written response to the State's notification, containing either a statement explaining why Pfizer beliefs it is in compliance with the Judgment, or a detailed explanation of how the alleged violation occurred and a statement explaining how Pfizer intends to remedy the alleged breach. Nothing in this section shall be interpreted to limit the State of Arizona's Civil Investigative Demand ("CID") or investigative authority to the extent such authority exists under applicable law, and Pfizer reserves all of its rights in responding to a CID, to the extent such authority exists under applicable law, and Pfizer reserves all of its rights in responding to a CID issued pursuant to such authority.
- 46. The State may agree, in writing, to provide Pfizer with additional time to extend any of the deadlines listed in this Judgment.

Release

- 47. Released Claims. By its execution of this Judgment, the State of Arizona releases and forever discharges Pfizer and its past and present officers, directors, employees, representatives, agents, affiliates, parents, subsidiaries, operating companies, predecessors, assigns and successors (collectively, the "Releasees") from the following: all civil causes of action, claims, damages, restitution, disgorgement, fines, costs, attorney's fees, or penalties that the Arizona Attorney General has asserted or could have asserted against Releasees under the State Consumer Protection Act, or any amendments thereto, or by common law claims concerning deceptive or fraudulent trade practices, that the Arizona Attorney General has the authority to release resulting from the Covered Conduct up to and including the Effective Date.
- 48. <u>Claims Not Covered.</u> Notwithstanding any term in this Judgment, specifically reserved and excluded from the release in Paragraph 47 as to any entity or person, including Releasees, are any and all of the following:
 - d. Any criminal liability that any person or entity, including Releasees, has or may have to the State of Arizona;
 - e. Any civil or administrative liability that any person and/or entity, including Releasees, has or may have to the State of Arizona not expressly covered by the release in Paragraph 47, including, but not limited to, any and all of the following claims:
 - i. State of federal antitrust violations;
 - ii. Clams involving "best price," "average wholesale price," "wholesale acquisition cost," or any reporting practices;
 - iii. Medicaid claims, including but not limited to federal Medicaid drug rebate statute violations, Medicaid fraud or abuse (whether common law, statutory or otherwise), and/or kickback violations related to State's Medicaid program;
 - iv. State false claims violations; and
 - v. Claims to enforce the terms and conditions of this Judgment.

- f. Actions of, or on behalf of, state program payors of the State of Arizona arising from the purchase of Estring®, Quillivant®, and Flector Patch®.
- g. Any claims individual consumers have or may have under the Arizona Consumer Protection Act or related laws against any person or entity, including the Releasees.
- 49. Nothing contained in this Judgment shall relieve Pfizer of the obligations it maintains under any other Judgment or agreement relating to any Pfizer product.

Additional Provisions

- 50. Nothing this this Judgment shall be construed to authorize or require any action by Pfizer in violation of applicable federal, state, or other laws.
- 51. <u>Modification</u>. The Judgment may be modified by a stipulation of the Parties as approved by the Court or by court proceedings resulting in a modified judgment of the Court.
- 52. Pfizer shall not cause or encourage third parties, nor knowingly permit third parties acting on its behalf to engage in the practices from which Pfizer is prohibited by this Judgment.
- 53. No Approval by the State. The acceptance of this Judgment by the State of Arizona shall not be deemed approval by the State of Arizona of any Pfizer's marketing or business practices. Further neither Pfizer nor anyone acting on its behalf shall state or imply, or cause to be stated or implied that the State of Arizona or any other governmental unit of Arizona has approved, sanctioned or authorized any practices, act, advertisement, coupon or conduct of Pfizer.
- 54. <u>Strict Performance</u>. Any failure by any party to this Judgment to insist upon strict performance by any other party of any of the provisions of this Judgment shall not be deemed a waiver of any of the provisions of this Judgment, and such party, notwithstanding such failure, shall have the right thereafter to insist upon a specific performance of any and all of the provisions of this Judgment.
- 55. <u>Entire Agreement</u>. This Judgment represents the full and complete terms of the settlement entered into by the Parties hereto. In any action undertaken by the Parties, no prior

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versions of this Judgment and no prior versions of any of its terms that were not entered by the Court in this Judgment, may be introduced for any purpose whatsoever.

- 56. Jurisdiction. This Court retains jurisdiction of this Judgment and the Parties hereto for the purpose of enforcing and modifying this Judgment and for the purpose of granting such additional relief as may be necessary and appropriate.
- 57. Counterparts. This Judgment may be executed in counterparts and a pdf signature shall be deemed to be, and shall have the same force and effect as, and original signature.
- 58. Notices. All Notices under this Judgment shall be provided to the following via email and United States Postal Service First-Class Mail:

Defendant:

Markus Green

Vice President

Assistant General Counsel

Pfizer Inc.

235 East 42nd Street

New York, NY 10017

E-mail: markus.green@pfizer.com

Telephone: 212-733-3966

Copy to Pfizer's Counsel:

Andrew Hoffman II

DLA Piper

2000 Avenue of the Stars

Suite 400 North Tower

Los Angeles, CA 90067-4704

E-mail: andrew.hoffman@dlapiper.com

Telephone: 310-595-3010

1 State of Arizona: Dylan Jones 2 **Assistant Attorney General** 3 Office of the Attorney General State of Arizona 4 2005 N. Central Ave. 5 Phoenix, AZ 85004 E-mail: dylan.jones@azag.gov 6 Telephone: 602-542-5210 7 8 59. To the extent that any provision of this Judgment obligates Pfizer to change any 9 policy(ies) or procedure(s) and to the extent not already accomplished, Pfizer shall implement 10 the policy(ies) or procedures(s) as soon as reasonably practicable, but no later than 120 days after 11 the Effective Date of this Judgment. 12 This Consent Judgment resolves all outstanding claims expressly identified in the 60. 13 Complaint as to Pfizer. As no further matters remain pending, this is a final judgment entered 14 pursuant to Ariz. R. Civ. P. 54(c). 15 DATED this day of May, 2022. 16 17 18 JUDGE OF THE SUPERIOR COURT 19 20 21 22 23 24 25 26 27 28

CONSENT TO JUDGMENT

- 1. Pfizer acknowledges that it has waived service of the Summons and Complaint, has read the Findings, Allegations, and Order, and is aware of its right to a trial in this matter and has waived the same.
- 2. Pfizer admits the jurisdiction of this Court, and consents to the entry of the foregoing Findings, Allegations, and Order.
- 3. Pfizer states that no promise of any kind or nature whatsoever was made to induce it to enter into this Consent Judgment and declares that it has entered into this Consent Judgment voluntarily.
- 4. This Consent Judgment is entered as a result of a compromise and a settlement agreement between the Parties. Only the State may seek enforcement of this Consent Judgment. Nothing herein is intended to create a private right of action by other parties; however, this Consent Judgment does not limit the rights of any private party to pursue any remedies allowed by law.
- 5. Pfizer acknowledges that its acceptance of this Consent Judgment is for the purpose of settling the ongoing consumer fraud lawsuit filed by the State, and further acknowledges that this Consent Judgment does not preclude any agency or officer of this State or subdivision thereof from instituting other civil or criminal proceedings as may be appropriate.
- 6. This Consent to Judgment may be executed in counterparts and be delivered by facsimile or electronic transmission, or a copy thereof, such constituting an original counterpart hereof, all of which together will constitute one and the same document.

1	7. Pfizer represents and warrants that the person signing below on it	s behalf is duly
2	2 appointed and authorized to do so.	
3	3 DATED this <u>18</u> day of May, 2022.	
4	4 Pfizer Inc.	
5	5	
6	$\mathcal{A}_{A}}}}}}}}}}$	
7	By:	_
8		eneral Counsel
9	9	
10	10	
11	11 APPROVED AS TO FORM AND CONTENT:	
12	12 MARK BRNOVICH DLA Piper	
13	13 Attorney General	
14	14	
15	15 15	
16	By	
17	Assistant Attorney General Attorneys for Defendant P	fizer
18	Attorneys for the State of Arizona	
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20		
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Exhibit A [Insert Arizona Attorney General Letter Head] [Date] Greetings, Earlier this year my office settled with Pfizer Inc. ("Pfizer") concerning its use of certain copayment coupon cards for Estring, Quillivant XR, Quillichew ER, and Flector Patch. The enclosed check reflects what you are entitled to receive pursuant to that settlement in connection with your use of such coupons. Please cash or deposit this check promptly. If you do not deposit the check within 180 days from the date of issue printed on the check, it will be canceled. If you have any questions about this check, you may call the Attorney's General's Consumer Protection and Advocacy Section at [insert number] between the hours of [insert time], Monday through Friday. Sincerely, [insert signature block]