# SCAM ALERT: Door-to-Door Sales Scams





## Scam at a glance:

A stranger approaches you at your home using fraudulent or high-pressure tactics to sell you a product or service, often at a low price or limited time offer. They may insist on payment up-front, never provide the product or service, or misrepresent the quality of what's being offered. Sometimes, they sell you a product or service at an inflated or high price.

## **Warning Signs:**

- A person shows up at your residence without contacting you prior to their arrival.
- The person is not in a work uniform or doesn't appear to be dressed professionally.
- You do not recognize the company.
- They are asking for personal information or to enter your home.
- If you express that you are not interested, they become hostile, impatient, or more aggresive in their sales pitch.

Card 12 of 12

### **Protect Yourself:**

- If an offer sounds too good to be true, it probably is.
- Do not answer the door to strangers you were not expecting. Never allow random strangers into your home.
- Do not provide personal or financial information to a stranger at your door.
- Do not pay the full amount in advance for a product or service; pay only after the product is delivered or the service completed.
- There are very few instances in which a consumer has a legal right to back out of a purchase. Read the contract.
- For any transaction, obtain the business name from the salesperson and contact the business directly using the phone number listed on the business's website. Get a contract!
- Research the price of the product or service online. Are you paying a fair amount?
- Post a "No Soliciting" or "No Trespassing" sign on your front door.

### **Resources:**

Arizona Attorney General's Office www.azag.gov/complaints/consumer Phoenix: (602) 542 - 5763, Tucson: (520) 628 - 6648 or Toll-free: (800) 352 - 8431

Task Force Against Senior Abuse Helpline (602) 542 - 2124 or (844) 894 - 4735

Federal Trade Commission www.ftc.gov or (877) 382 - 4357

www.azag.gov/seniors/scamalert

Card 12 of 12