1	THOMAS C. HORNE	-
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8	consumer@azag.gov	
	Attorneys for State of Arizona	
9	ARIZONA SUPERIOR O	COURT IN AND FOR THE
10		F MARICOPA
11	CTATE OF ADIZONA THOMAS	No. CV1992- 007833
	STATE OF ARIZONA, ex rel. THOMAS C. HORNE, ATTORNEY GENERAL,	No. C v 1992- 007833
12	C. HORIVE, MITORIVET GENERALE,	PETITION FOR ORDER TO SHOW
13	Plaintiff,	CAUSE REGARDING CONTEMPT
14	vs.	
15	RAY EDWARD BORNERT,	(Assigned to the Hon. Arthur Anderson)
16	Defendant.	
17	Defendant.	
1/		
18	The State of Arizona, ex rel Thomas	C. Horne, Attorney General, hereby
19	Petitions the Court for an Order to Show Co	ause Regarding Contempt pursuant to Ariz.
20		to appear and show cause why he should not
20		
21	be held in contempt for willful violations of	f the Consent Judgment approved by the
22	Court on November 8, 1993 and filed by th	e Clerk of Court that same date, a copy of
23	which is attached hereto as Exhibit 1.	
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This Court has continuing jurisdiction to consider this Petition pursuant to the Consent Judgment¹ and A.R.S. § 44-1532, which states:

A person who violates any order or injunction issued pursuant to this article shall forfeit and pay to the general fund of the state of Arizona a civil penalty of not more than twenty-five thousand dollars per violation. For the purposes of this section, the superior court in the county issuing any order or injunction shall retain jurisdiction, and the cause shall be continued. In such cases, the Attorney General acting in the name of the state may petition for recovery of civil penalties.

MEMORANDUM OF POINTS AND AUTHORITIES

I. Background

The State of Arizona ("State") filed a complaint against the Defendant and others in 1993, alleging numerous violations of the Arizona Consumer Fraud Act, the Arizona Home Solicitation and Referral Sales Act, and the Arizona Racketeering Act. The State's lawsuit stemmed from the deceptive marketing and sale of radiant barriers, *i.e.*, devices consisting of a layer of reflective material (such as aluminum foil or sheeting) that are placed in an airspace to block radiant heat transfer between a heat radiating surface and a heat absorbing surface.²

The Defendant, Ray Bornert, consented to judgment against him as resolution of the State's lawsuit by agreeing to the findings of fact, conclusions of law, and Order of the attached Consent Judgment, including the permanent injunction prohibiting him from ". . . engaging in the sale or marketing of K-Shield or any type of radiant barrier in the State of Arizona or to Arizona consumers."

¹ Exhibit 1, p. 15, ¶ 23.

² Exhibit 1, p. 3, \P 5.

³ Exhibit 1, p. 10-11, ¶ 1.

II. Violations of the Consent Judgment

In 2010 and 2011, the Defendant ordered and sent over 17,000 direct mailers from a third-party mailing and list service to persons over the age of 60 years old in the Arizona communities of Sun Lakes, Sun City, Casa Grande, and Sierra Vista. The mailers announced "free lunch" seminars at which the Defendant marketed a radiant barrier called the Ultra Star Shield that he claimed would result in energy savings of 40%-60%. The Defendant also represented during the seminars that the Ultra Star Shield had been developed by NASA. During the "free lunch" seminars the Defendant directed and/or conducted demonstrations of the Ultra Star Shield by shining a heat lamp directly on ceiling insulation and then shining a heat lamp directly on ceiling insulation covered with Ultra Star Shield, creating a falsely dramatic temperature differential that could lead one to believe that the installation of the Ultra Star Shield would dramatically reduce energy bills.

The Defendant's advertising of the Ultra Star Shield radiant barrier and other products through his "free lunch" seminars gave rise to a criminal charge of advertising without a contractor's license to which he plead guilty in Cochise County in September, 2011.

^{20 4} Exhibit 2, pp. 3-5 (Registrar of Contractors investigative report).

⁵ Exhibit 3, ¶ 4 (Affidavit of Special Agent Frank Curatola).

⁶ Exhibit 2, p. 3; Exhibit 3, ¶ 4.

⁷ Exhibit 1, p. 7, ¶ 23; Exhibit 3, ¶ 4.

⁸ Exhibit 4 (Statement of Probable Cause); Exhibit 5 (Criminal Complaint), and; Exhibit 6 (Plea Agreement).

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1	In addition to marketing radiant barriers at his live "free lunch" seminars, the									
2	Defendant, d/b/a Americas Best.Com, LLC, marketed the Ultra Star Shield radiant									
3	barrier on the internet at www.abcomllc.com as recently as July, 2011.9									
4	III. Relief Sought									
5	The State respectfully requests that the Court order the Defendant to appear and									
6	show cause why he should not be held in contempt for violations of the November 8,									
7	1993 Consent Judgment and be ordered to pay the State civil penalties for each									
8	violation.									
9	DATED this 24 th day of January, 2012.									
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11	THOMAS C. HORNE, Attorney General									
12	// / // la e									
13	BY: Cherie L. Howe									
14	Assistant Attorney General Attorneys for Plaintiff									
15										
16	Document electronically transmitted to the Clerk of the Court for filing using AZTurboCourt this 24 th day of January, 2012.									
17	AZTurboCourt this 24 th day of January, 2012.									
18	COPY of the foregoing hand-delivered									
19	this 24th day of January, 2012 to:									
20	The Honorable Arthur Anderson Maricopa County Superior Court									
21	East Court Building-511									
22	101 W. Jefferson Phoenix, AZ 85003									
23	100 H									
24	By: WA laupy									
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27	⁹ Exhibit 3, ¶ 5; Exhibit 7 (Americas Best Dot Com, LLC website printout).									

1	COPY of the foregoing mailed,
2	with a COPY of the executed Order to Show Cause, this 24 th day of January, 2012, to:
3	tills 24 day of January, 2012, to.
4	Ray Bornert 9327 W. Clara Lane
5	Peoria, AZ 85382
6	Defendant
7	William F. Hyder, Esq.
8	7301 N. 16 th St., Suite 103 Phoenix, AZ 85020
9	Attorney for Defendant
	By: July Con
10	Doc.2550250
11	1000,2530230
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Exhibit 1



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JIMOSTH ALLEN, CHARK

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GEODINY.

GRANT WOODS, Attorney General
H. LESLIE HALL, Chief Counsel, #003793
Consumer Protection & Antitrust Section
THOMAS I. McCLORY, #003674
HUGH HEGYI, #09473
Assistant Attorneys General
Attorneys for Plaintiff
Department of Law Building, Room 259
1275 West Washington Street
Phoenix, Arizona 85007

Telephone: (602) 542-3702

IN THE SUPERIOR COURT OF THE STATE OF ARIZONA

IN AND FOR THE COUNTY OF MARICOPA

STATE OF ARIZONA, ex rel. GRANT WOODS, Attorney General,

Plaintiff,

vs.

HOME CRAFTSMAN COMPANY, INC., an Arizona corporation, RAY EDWARD BORNERT, RUTH ELLEN BORNERT, husband and wife, and SALVADOR JACK LEVANTINO,

Defendants.

NO. CV 92-07833

CONSENT JUDGMENT AND PERMANENT INJUNCTION AS TO HOMECRAFTSMAN COMPANY, RAY EDWARD BORNERT, AND RUTH ELLEN BORNERT

(Assigned to Hon. Michael A. Yarnell)

The State of Arizona has filed a complaint alleging violations of Arizona Consumer Fraud Act, A.R.S. § 44-1521 et seq, the Arizona Home Solicitation and Referral Sales Act, A.R.S. § 44-5001 et seq., and the Arizona Racketeering Act, A.R.S. § 13-2301 et seq. Defendants Home Craftsman Company, Inc., Ray Edward Bornert and, Ruth Ellen Bornert have been duly served a copy of the Summons and Complaint and they admit that the Court has jurisdiction over this matter. The defendants have been fully advised of their right to trial and have waived

this right. The defendants further consent to the entry of this judgment and admit that the following findings of fact and conclusions of law are correct to the extent provided below. Accordingly, the Court makes the following findings of fact and conclusions of law and enters the following order.

FINDINGS OF FACT AS TO

DEFENDANTS HOMECRAFTSMAN COMPANY, INC.,

AND RAY EDWARD BORNERT

- 1. Plaintiff is the State of Arizona, ex rel Grant Woods, the Attorney General (the "State").
- 2. Defendant Home Craftsman Company, Inc. ("Homecraftsman") is an Arizona corporation doing business in Arizona. Homecraftsman is currently located at 4601 North Black Canyon Highway, Phoenix, Arizona 85015, and is in the business of marketing and installing radiant barriers among other products.
- 3. Defendant Ray Edward Bornert ("Bornert") is the general manager of Homecraftsman.
- 4. Defendant Ruth Ellen Bornert is married to Bornert. Defendant Ruth Ellen Bornert is the president and sole shareholder of Homecraftsman.

FINDINGS OF FACT AS TO DEFENDANT HOMECRAFTSMAN, INC.

AND RAY EDWARD BORNERT

Defendants Homecraftsman Company, Inc. and Ray Bornert further admit the following findings of fact are true and conclusions of law are correct.

5. Homecraftsman, marketed and sold radiant barriers to Arizona homeowners. A radiant barrier is a layer of reflective material such as aluminum foil or sheeting placed in an airspace to block radiant heat transfer between a heat-radiating surface and a heat absorbing surface.

- 7. The radiant barrier marketed by Defendants is called K-Shield and is comprised of aluminum foil pressed on to two sides of Kraft paper.
- 8. Homecraftsman installed K-Shield by affixing it over the insulation in the attic of a purchaser's home. K-Shield is, therefore, intended only to block radiant heat transfer between the roof and the insulation in the purchaser's attic and will have no effect on the cooling load created by sources other than the roof; this fact is not disclosed to perspective purchasers.
- 9. Placing a radiant barrier directly on top of insulation permits dust and other particles to accumulate on the foil surface and will negate some of the radiant barrier effect over time if not regularly maintained.
- 10. Homecraftsman utilized telemarketing employees to contact potential customers and offer free radon gas testing kits, motion alarms, or personal misting cooling systems to persons who would permit a representative of Homecraftsman to conduct an in-home demonstration of a "product called radiant barrier". The free gifts were obtained by Homecraftsman for a cost of no more than \$5.00 to \$8.00 per item.

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they got paid for conducting demonstrations, that the free gift was in exchange for the potential customer's opinion on the product being demonstrated and/or the free gift being provided, and that the customer's opinions would benefit them for their reports. In fact, Homecraftsman's telemarketers did not conduct demonstrations and Homecraftsman was not paid to conduct surveys and collect data for use in market research.

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- wage plus \$10.00 for every demonstration they arranged (\$25.00 if said demonstration resulted in a sale to the potential customer). Homecraftsman generally did not forward the potential customer's opinions on either the free gift or K-Shield to the manufacturer and did not issue any report relating to the potential customer's opinions about said products.
- Once a potential customer agreed to an in-home product demonstration, Homecraftsman dispatched a commissioned sales representative to the potential customer's residence to sell K-Shield, usually with a package of other products. Homecraftsman's sales representatives were compensated on a commission only basis and received no compensation for a "demonstration" that did not result in a sale to a potential however, instances, least some In at customer. representatives have falsely represented to the potential customers during their demonstrations that they made no

commission on the sale of K-Shield and got paid the same amount regardless of whether their demonstration resulted in a sale.

14. During their "demonstrations", Homecraftsman's sales representatives did, on occasion, represent that the potential customer was eligible for a "factory sponsored" sale. In fact, there was no "factory sponsored" sale nor was there any other independent entity that was sponsoring the sale or installation of K-Shield.

through its sales representatives, has represented to consumers that their residence was selected for a special sale (often the same as the factory sponsored sale) for the purported goal of attracting other persons in the area to purchase their products (at the standard price). In fact, the potential customer's residence was not selected for a special sale and virtually all of Homecraftsman's customers received the same "special" price.

through its sales 16. Homecraftsman, рÀ and representatives, represented that to qualify for the "special" price, potential customers could not disclose the price they received, and were asked to write letters describing their experience with K-Shield for use in Homecraftsman's sales efforts to other potential purchasers, had to accept phone calls from other potential customers regarding their experience with K-Shield , and had to make their purchase decision that The special price was significantly less than the day. purported "retail" or standard price and Homecraftsman sold

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virtually no products at their purported retail or standard price. The referenced "special" sale price was available the day of the sale regardless of compliance with the enumerated conditions.

- 17. After a potential customer had agreed to purchase K-Shield, Homecraftsman would often arrange to install K-Shield prior to the expiration of the three-day cooling off period required by A.R.S. \S 44-5001 et seq.
- products including K-Shield sold by Homecraftsman to a potential customer was approximately \$3,100.00. A majority of these contracts were financed and Homecraftsman assisted the potential customers in obtaining said financing. Homecraftsman has sold and installed K-Shield in at least 1,500 homes in Arizona.
- its sales through and Homecraftsman, bу 19. representatives, has in the past offered purchasers of K-Shield a commission or rebate for each telephone call they received from a new potential customer that resulted in the purchase of K-Shield by that potential customer. This rebate is addition to the purported "discount" or special price available to customers for following the criteria listed in paragraph 16 The referral fee was expressly contingent upon the new herein. potential customer's purchase.
- 20. Homecraftsman, by and through its sales representatives, has represented that the combination of the

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on K-Shield, potential price being offered the special insurance savings available from the installation of K-Shield, the energy savings realized resulting from the installation of K-Shield and/or the referral sales commissions available from assisting in the sale of K-Shield to others, results in the product paying for itself over a short period of time. representations where even Homecraftsman made these purchase was financed. In fact, any energy savings realized through purchase of products at prices charged by Homecraftsman would not result in products paying for themselves over short period of time.

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- 21. Homecraftsman, by and through its sales representatives, has made excessive claims regarding energy savings, including claims that a potential customer should save between 25% 45% on their energy bill once K-Shield is installed.
- 22. Homecraftsman, by and through its sales representatives, has misrepresented the findings of specific radiant barrier tests to create a false perception that their excessive energy saving claims are somehow "substantiated".
- 23. Homecraftsman, by and through its sales representatives, utilizes a demonstration kit which consists of shinning a heat lamp directly on insulation and then shinning the heat lamp directly on insulation covered with K-Shield in an open air space. This demonstration creates a falsely dramatic temperature differential which deceives potential

purchasers into believing that the installation of K-Shield will dramatically decrease their energy bills.

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- through its sales 24. Homecraftsman, by and representatives, has represented to consumers that K-Shield, and/or aluminum radiant barriers similar to K-Shield, were developed by NASA and have been utilized in the space program. NASA did not develop K-Shield or products substantially similar representations Homecraftsman's and to K-Shield unsubstantiated.
- representatives, has represented to consumers that several well known companies use K-Shield and/or radiant barrier including, without limitation, International Business Machines, Corp. (IBM), Safeway, Inc., Ford Motor Company, the Home Depot, and the Price Club. These companies have not purchased products from the Homecraftsman and have not installed a radiant barrier.
- sales through its and 26. Homecraftsman, by has represented that they have representatives, complaints filed against them with the Better Business Bureau ("BBB") or the Arizona Registrar of Contractors and/or that all with Homecraftsman. their customers are satisfied from also utilize letters obtained Homecraftsman would potential customers receiving commissions, or from potential customers who otherwise believed that said letters necessary to obtain a "special price", in their marketing In fact, Homecraftsman has had complaints filed effort.

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against them with the BBB and Registrar of Contractors, has received complaints directly from customers alleging they were not receiving promised energy savings and Homecraftsman is, and was, aware of customer dissatisfaction with both its business practices and product.

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Homecraftsman, anđ through its sales 27. by occasion, represented that the representatives, has, on installation of K-Shield would prevent or retard the spread of fire in a home and that, because of these purported fire retardant characteristics, insurance companies were likely to give a homeowner that has K-Shield installed in their home a discount on their insurance. In fact, no insurance discount was likely, and K-Shield simply meets code requirements.

28. Ray Bornert knew or should have known his employees made the representations and engaged in the practices described above.

CONCLUSIONS OF LAW

- 29. Homecraftsman's sales of K-Shield in Arizona wherein any part of the purchase price was payable in installments or where Homecraftsman assisted the consumer in obtaining a loan for the consumer to pay the purchase price, are "home solicitation sales" as defined by A.R.S. § 44-5001.
- 30. Homecraftsman has effectively abrogated the cancellation rights mandated by A.R.S. \S 44-5004 by installing K-Shield prior to the expiration of the customers three day cancellation period and therefore any home solicitation sale

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made or executed by or on behalf of Homecraftsman, in which installation of K-Shield was initiated prior to the three-day cancellation period mandated by A.R.S. Sec. 44-5004, is not effective and, therefore, void pursuant to A.R.S. Sec. 44-5004 as to Homecraftsman.

- commissions, to рау 31. Homecraftsman's offer discounts or rebates to purchasers of K-Shield in consideration of the purchaser aiding Homecraftsman in making a sale to another person is a violation of A.R.S. § 44-5003 and any sale made in respect to which any such commission, discount or limitation, any including without was offered, rebate "sponsored sale" shall be voidable at the option of the buyer as to Homecraftsman.
- 32. The above described actions by Homecraftsman constitute deception, deceptive acts and practices, fraud, false pretenses, false promises and concealment, suppression or omission of material facts with the intent that others rely upon such concealment, suppression or omission, in violation of A.R.S. § 44-1522(A).
- 33. While engaging in the acts and practices sat forth herein, Homecraftsman was at all times acting willfully as defined by A.R.S. \S 44-1522(B).

ORDER

NOW, THEREFORE, IT IS ORDERED, ADJUDGED AND DECREED that defendants Home Craftsman Company, Inc., and Ray Edward Bornert, and their officers, agents, servants, employees,

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attorneys and all those in active concert or participation with them, are permanently enjoined, directly or indirectly, from:

- l. Engaging in the sale or marketing of K-Shield or any type of radiant barrier in the State of Arizona or to Arizona consumers.
- 2. Offering to pay any commissions, rebates or monies of any kind to any purchaser or potential purchaser, of any products offered by the Homecraftsman.
- 3. Installing any products sold by the Homecraftsman within three business days of the purchaser's agreement to purchase said products.
- 4. Falsely representing that the Homecraftsman, or their representatives, are paid to demonstrate Homecraftsman's products, to collect opinions or to issue reports relating to any demonstration or opinion.
- 5. Falsely representing that Homecraftsman's or their agents or employees are not paid a commission from the sale of Homecraftsman's products or otherwise representing that they are paid the same amount regardless of whether a demonstration results in a sale.
- 6. Falsely representing that a particular sale or installation is sponsored by any factory, person or entity.
- 7. Falsely representing that a potential purchaser is receiving a price on Homecraftsman products that is not available to other purchasers.

8. Falsely representing that a potential purchaser or a potential purchaser's residence, has been selected for a special price on Homecraftsman products.

- 9. Falsely representing that a quoted price is only available if a purchase decision is made that day or otherwise significantly raising the price on Homecraftsman's products if a potential purchaser does not wish to make an immediate purchase decision.
- 10. Falsely representing the existence of any standard price or value for products being offered by Homecraftsman unless those products are regularly, commercially sold by Homecraftsman for the price specified.
- Il. Falsely representing that Homecraftsman's products, or products similar to Homecraftsman's products, were developed by NASA or otherwise using the NASA name in any sales presentation.
- implicity that any energy savings realized through the purchase or installation of Homecraftsman's products will cover the cost of the products being sold, unless Homecraftsman has specific evidence to substantiate that these products will save the purchaser enough money to cover the cost of purchase within ten years of purchase. Homecraftsman shall, however, identify in writing the evidence they believe substantiates any such representation to the Office of the Arizona Attorney General fifteen (15) days prior to making any such representation.

13. Falsely representing that the purchase of Homecraftsman's products is economical or cost justified. Homecraftsman shall identify the evidence they believe substantiates any "cost justification" claim to the Office of the Arizona Attorney General fifteen (15) days prior to making any "cost effectiveness" related representation.

- products, or products similar to Homecraftsman's products, are or were purchased or utilized by any specified persons or entities. This provision does not prevent Homecraftsman from making accurate representations regarding persons or entities that actually purchased Homecraftsman's products from Homecraftsman.
- 15. Falsely representing that there are no complaints filed against Homecraftsman or otherwise representing that all of their customers are satisfied. This paragraph, however, does not preclude Homecraftsman from reasonably and responsibly responding to questions proffered by customers concerning previous satisfaction in a manner consistent with the Homecraftsman's good faith beliefs concerning the status of the alleged complaints and/or customer satisfaction.
- products have flame retardant characteristics or otherwise representing that the installation of Homecraftsman's products make a purchaser's home safer. This paragraph, however, does not preclude Homecraftsman from reasonably and responsibly

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responding to questions proffered by customers relating to their products meeting code requirements regarding flame retardant characteristics.

- 17. Falsely representing that the sale or installation of Homecraftsman's products may reduce a potential purchaser's insurance costs.
- 18. Falsely representing that the sale or installation of Homecraftsman's products will or may result in any specified energy savings to the potential customer.
- 19. Utilizing any models or demonstration kits that falsely demonstrate how Homecraftsman's products will work in a potential purchaser's home or which a reasonable potential purchaser may perceive to demonstrate how Homecraftsman's product would work in their homes.

IT IS FURTHER ORDERED, ADJUDGED AND DECREED that:

- 20. The Plaintiff, State of Arizona, is awarded judgment against Defendant Homecraftsman Company, Inc., Ray Bornert, and Ruth Bornert (solely in her community capacity) for restitution in the sum of 224/76
- 21. The Plaintiff, State of Arizona, is awarded judgment against Defendants Homecraftsman Company, Inc., Ray Bornert and Ruth Bornert for reasonable costs, attorney's fees, and penalties in the sum of Twenty Five Thousand (\$25,000.00) Dollars.
- 22. Nothing in this judgment shall be construed as an approval by the State or by this Court of the Defendants' past,

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present or future conduct, and the Defendants are enjoined from directly or indirectly representing anything to the contrary.

- 23. Jurisdiction is retained by this Court for the purpose of entertaining an application by the Plaintiff for the enforcement of this judgment.
- 24. Pursuant to Rule 54(b) of the Arizona Rules of Civil Procedure, the Court has determined that there is no just reason for delay and it is therefore directed that judgment as provided herein shall be entered forthwith.

DONE IS OPEN COURT this 8th day of Haumbers

THE HONORABLE MICHAEL A. YARNELL Judge of the Superior Court

CONSENT TO JUDGMENT

- 1. The Defendants RAY EDWARD BORNERT, RUTH ELLEN BORNERT and HOMECRAFTSMAN COMPANY, INC. hereby acknowledge that they have been served a copy of the Summons and Complaint and have read the foregoing Findings of Fact, Conclusions of Law and Order and are aware of their right to a trial in this matter and have waived the same.
- 2. The Defendants RAY EDWARD BORNERT, RUTH ELLEN BORNERT and HOMECRAFTSMAN COMPANY, INC. admit the jurisdiction and admit the foregoing Findings of Fact and Conclusions of Law and consent to the entry of the foregoing Consent Judgment.

- 3. The Defendants RAY EDWARD BORNERT, RUTH ELLEN BORNERT and HOMECRAFTSMAN COMPANY, INC. state that no promise of any kind or nature whatsoever was made to them to enter into this Consent Judgment and declare that they have entered into this Consent Judgment voluntarily.
- 4. The Defendants RAY EDWARD BORNERT, RUTH ELLEN BORNERT and HOMECRAFTSMAN COMPANY, INC. acknowledge that the Plaintiff's acceptance of this Consent Judgment is wholly for the purpose of settling this litigation and does not preclude the Plaintiff or any other agency or officer of this state or subdivision thereof from instituting other civil or criminal proceedings as may be appropriate now or in the future.
- 5. RUTH ELLEN BORNERT represents that she is an officer of the corporate Defendant HOME CRAFTSMAN COMPANY, INC. and that as such she has been authorized by said corporate Defendant to enter into this Consent Judgment for and on behalf of said corporation.

DATED THIS ______ day of ______, 1993.

RAY EDWARD BORNERT

RUTH ELLEN BORNERT

HOME CRAFTSMAN COMPANY, INC.

Ruth Ellen Bornert

APPROVED AS TO FORM AND CONTENT:

GRANT WOODS, Attorney General H. LESLIE HALL, Chief Counsel Consumer Protection & Antitrust Section

By: HUGH HEGYI

Assistant Attorney General Attorneys for Plaintiff

By: Jan 2 chilmen

David Erlichman, Esq. 4520 N. Central, Ste. 575 Phoenix, Arizona 85012

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REGISTRAR OF CONTRACTORS

☐ C&D ☐ CIVIL CITATION ☐ CITATION ☑ CRIMINAL

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L_GISTRAR OF CONTRACTORS

CONTINUATION SHEET AND CHECKLIST

Investigator: Doc Moore #126 Case No: 2010-308476444

SYNOPSIS:

On 10-13-2010, Ray Edward Bornert dba ABCOM Diversified Energy Systems was acting in the capacity of a contractor when he contracted with Charles and Teresa Hunter and Ms. Mireille Downs to install an energy package "Ultra Star Shield" at their residence, 2101 Lexington Dr. and 3064 Oriole Dr., Sierra Vista, Az. for a cost of approx. \$3,400 (for Hunters) and \$4,800 (for Downs), to include labor materials, and all other items although he is not licensed and in good standing as required. Bornert ultimately admitted to the Contracting without a License in violation of (A.R.S. 32-1151).

EVIDENCE:

- 1. Bornert's Contact lists (4000 Names each list).
- 2. Work Order's
- 3. Tri State Craftsmen ROC#200174 Advertisemnt.

NARRATIVE:

On 10-14-2010, I (Investigator Moore) initiated an investigation for Contracting without a license against Ray Edward Bornert, Ken Kusen and John Michael Nearhouse dba ABCOM Diversified Energy Systems ROC#200174. This investigation followed the receipt of initial information from Bob Davies Phx. ROC. The complaint alleged unlicensed contracting activity by Ray Bornert which occurred on 10-13-2010. The contract amount for this project was in the amount of \$3,400 regarding "installation of insulation.

I conducted an initial search and query of the Registrar of Contractors' records, no active, inactive or pending license was found for Ray Edward Bornert however, the ROC License number he was using was found:

Details for License Number 200174

Contractor	License
Name/ Address/ Phone	Class Type Entity
Tri State Craftsmen	B RESIDENTIAL SOLE PROPRIETORSHIP
20302 W Bunker Peak Rd	Recovery Fund Participant
Wittmann, AZ 85361-9727 Phone: (602) 309-0034 Status/ Action	Yes
CURRENT	Issued/Renewal
	First Issued: 09/19/2004
	Renewed Thru: 09/30/2010
License Class & Description B GENERAL RESID	ENTIAL CONTRACTOR
Comments	Danis Dinaver explorate levels of the same work books as a pressoring
Joseph Franklin Oder	
Owner	
Qualifyi	ng Party
Name M Richev	

Position Employee

K_GISTRAR OF CONTRACTOKS

CONTINUATION SHEET AND CHECKLIST

Investigator: Doc Moore #126 Case No: 2010-308476444

On or about 10-14-2010, I conducted an interview with Charles and Teresa Hunter, the victim of this unlicensed contractor. The Hunters related the following regarding this complaint:

Mrs. Hunter advised that they had received correspondence in the mail from ABCOM Diversified Energy Specialists ROC #200174, advertising the Installation of a new type NASA insulation and other areas of specialties which would save money on utilities. Attend a Seminar at the La Casita Restaurant on 10-11-2010 and/or 10-12-2010 and receive a free meal. Mrs. Hunter advised that they were tp bring the correspondence with them to the Seminar.

Mrs. Hunter advised that she and her husband attended the seminar and Bornert collected all of the different correspondences for those attending and set up appointment with numerous individuals to come to their residence, "do an energy audit and write up contracts to install the appropriate insulation, roof coatings, solar, high efficiency windows and doors, proper attic ventilation, power factor controllers an much more".

Mrs. Hunter advised that Ray Bornert and Ken Kusen came to her home and wrote up a contract to install insulation at her home in the attic over the garage for an amount of \$3,400. Ray Bornert advised that he needed the "\$3,400 <u>CASH UP FRONT</u>". Mrs. Hunter advised that she felt something was funny so she ultimately ended up calling Phx. ROC and talked to "licensing" who apparently contacted Bob Davies, who contacted this investigator and advised that I should contact Mrs. Hunter immediately and that he would call back with more information. Davies called Inspector Nieves with follow-up information.

Mrs. Hunter advised that "Bornert and his crew" had contacted and wrote up a contract with not only her and her husband but also with a handicap lady Ms. Mireille Downs, 3064 Oriole Dr., Sierra Vista, Az. Mrs. Hunter advised that she was sure that Ms. Downs would pay Bornert cash for everything up front.

I contacted Ms. Downs about this unlicensed contractor. Ms. Downs advised that they were going to install a Power Factor Controller, Water heater Shield, Energy shower head and roof coating for an amount of \$4,850. Ms. Downs advised that "Ray and John" were the ones at her residence.

(Ray Bornert and John Nearhouse) Ms. Downs advised that "John and Ray" advised that they needed the money "up front" and that they would take cash or a credit card, once the received their money they would be back to do the work.

I contacted the La Casita Restaurant about the Seminars. The manager advised that Ray Bornert did in fact pay for the conference room for 10-11-2010 and 10-12-2010 and for numerous meals for guest. He advised that he was not aware of what the seminar entailed.

On 10-15-2010, I went to the Hunters residence to contact Bornert. Bornert was suppose to be there at 1100hrs. to pick up "his money". When I arrived at 1030hrs. Mrs. Hunter advised that Bornert had came early to pick up his money and she advised him that she was not going to give him any money until after this investigator spoke with him and I would be at the residence shortly and asked Bornert to be seated. Mrs. Hunter advised that he set down in the living room and was very nervous. Bornert advised Mrs. Hunter that he had to go to his vehicle for a moment and quickly left the residence.

Ray Edward Bornert dba ABCOM Diversified Energy Systems, a Division of Tri State Craftsmen ROC#200174, had been contracted to install a new NASA insulation in the

R. GISTRAR OF CONTRACTOR

CONTINUATION SHEET AND CHECKLIST

Investigator: Doc Moore #126 Case No: 2010-308476444

Hunters Garage 2101 Lexington Dr., Sierra Vista, Arizona. Ray Bornert who became known as an unlicensed contractor, submitted a proposal/contract for an approx. amount of \$3.400.

Ray Edward Bornert dba ABCOM Diversified Energy Systems, a Division of Tri State Craftsmen ROC#220174, had been contracted to install a Power Factor Controller, Water Heater Shield, Energy Shower head and Roof Coating for Mireille Downs at 3064, Oriole Dr., Sierra Vista Arizona.

Ray Edward Bornert, who became known as an unlicensed contractor, submitted a proposal/contract to Ms. Mireille Downs for a approx. amount of \$4,850.

Mr. and Mrs. Hunter and Ms. Downs both states further that "Ray Bornert an crew represented themselves to be a licensed contractor, as defined in A.R.S.32-1101A3, A7, and B, by submitting a bid, purporting to have the capacity of a contractor, stating they were licensed and a ROC License number was on the contracts.

On or about 10-19-2010, Ray Edward Bornert was contacted by mail, and requested to contact the Arizona State Registrar of Contractors Office and/or this investigator reference this matter.

Bornert was interviewed concerning this matter.

Identification was confirmed by his own admission and by Arizona Drivers License B13539339 Az.

Bornert related the following:

Bornert was asked if he had submitted a proposal/bid, either orally or in writing to Charles and Teresa Hunter and Mireille Downs, to which he replied, "Well, yes I did to the Hunters, I'm not sure about Ms. Downs. I do have a contractors license".

Bornert was asked, What is your ROC License Number? Bornert replied, "200174".

Bornert was then asked the name of his business. Bornert replied, "ABCOM Diversified Energy Systems".

Bornert was advised that ROC License #220174 was not listed to ABCOM Diversified Energy Systems but instead to Tri State Craftsman, a sole proprietorship, Joseph Franklin Oder is the owner and M. Richey is the Qualifying Party.

Bornert advised, "Oh, well Joe and I are friends, he is sick and asked me to use his license to keep it in good standing. He advised me that I could use it just like it was my own." Bornert was asked if he was an employee of Joseph Oder's and doing the Bids, work and then sending Joseph Oder the money for each project and Joseph Oder then, in return, sending him a paycheck. Bornert advised, "Oh no, I bid the jobs, do the work and get paid by the customer, I don't pay Joseph Oder anything."

Bornert was asked to explain the ABCOM Diversified Energy Systems Company. Bornert advised, "That is a Division of Tri State Craftsmen". I run that division.

Bornert was then asked if Joseph Oder was aware of this so called Division. Bornert states that the ABCOM company is really his company but Joseph Oder advised him that he could use his license.

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CONTINUATION SHEET AND CHECKLIST

Investigator: Doc Moore #126 Case No: 2010-308476444

Bornert was asked who John Nearhouse and Ken Kusen where. Bornert advised, "those are the guy's I hired to help me with my business". Nearhouse lives in Phoenix and Kusen lives in California they are salesman for the Project.

John Nearhouse, 5514 W. Alice Ave., Glendale, Az. 85302. DOB: 2-19-64 SOC: 264-49-3712 OLN: B124066022 Az. W, M, 6-1, 225, BN, GN.

Ken Kusen, 3146 Rainbow Ln., Banning, California. 92220 DOB: 12-13-42 OLN: D4226297 Calif. W, M, 6-0, BL, BN.

Bornert was then asked to explain how the Project works. Bornert advised:

- 1. He contacts a company an gets a mailing list for a certain area like Sierra Vista, Sun City etc.
- 2. He then has mailers sent to the persons on the mailing list inviting them to attend a seminar about lowering utility bills by installing a new NASA insulation etc. They are requested to bring this correspondence with them. Bornert pays for a meal for all in attendance.
- 4. When they come to the Seminar the Correspondence is retrieved by Bornert and a presentation is made. Appointments are made with the victims for audits for energy saving devises and then contracts are drawn up.
- 5. Once the contract is drawn up, the total amount of money contracted for is asked for <u>up</u> front before they will start the project.

Bornert was then asked what company he used to obtain a mailing list. He advised that he used "Deans Mailing and List Services", 3015 W. Weldon Ave., Phoenix, Az. 85017, 602-272-2100. Owner of Deans Mailing and List Services is Dean and Katherine Synan. I interviewed Dean Synan, he advised that Bornert had stated that he need a "Target group of 60 years old and older". Once each list was compiled the mailings are sent to each and everyone on each list. Synan advised that there were lists compiled for Sun Lakes (5314 names), Sun City (3576 names), Casa Grande (4386 names) and Sierra Vista (4159 names) approx. 17,441 mailing were sent out.

Bornert was further asked if he acted or offered to act in the capacity of a contractor without having a contractors license in good standing in his name, in violation of A.R.S. 32-1151. Bornert's response to that question was, "Yes."

Bornert was advised of A.R.S. 32-1121A.14 (a)(b) & (c), commonly referred to as the "Handyman Statute". Upon completion of this admonition, he was asked if he was an unlicensed contractor, and if he was engaging in any work or operation on one undertaking or project by one or more contracts, for which the total aggregate contract price, including labor, materials (no matter who purchases the materials) and all other items, was more than one thousand dollars. His reply was, "All the time, but I was working under Joe's license".

A local building permit is required for these projects.

Upon further questioning, Bornert admits to having had knowledge of the Arizona Revised Statutes and information regarding contracting without a license, prior to contracting with Hunter and Downs.

Bornert finally acknowledged that he did not then, and does not now possess and Arizona State Registrar of Contractor's License, and further admits to violations of A.R.S. 32-1151/1164A.2 & non compliance with 32-1121A.14

RLGISTRAR OF CONTRACTORS

CONTINUATION SHEET AND CHECKLIST

Investigator: Doc Moore #126 Case No: 2010-308476444 (a)(b) & (c).

I contacted Joseph Franklin Oder, Owner of ROC #200174, Tri State Craftsmen, Sole Proprietorship. I interviewed Oder and his replies are as follows:

Mr. Oder was asked if he was the owner of Tri State Craftsmen ROC #200174? Oder advised, "I am the owner".

I asked if M. Richey was the Qualifying Party for that license. Oder advised, "Yes". I then asked if he had a telephone number of contact number for Mr. Richey. Oder stated, "No, he's dead". I asked when Richey died and Oder said, "Oh couple years ago". Further investigation indicates that Michael Daneley Richey, Q.P. on license #200174, died 6-22-2005. Oder had 65 days to obtain a new Q.P. for his license, which he never attempted to accomplish. There were 3 fraudulent renewals of License #200174 after Richey's death.

Oder was asked if he did in fact tell Ray Bornert that he could use his license #200174, illegally. Oder advised, "Yeh, I told him he could use my license, I got sick and I didn't want to loose my license so I ask him to keep it up". I asked if he new in what manner Bornert was using his license. Oder states. "He's installing this new kind of insulation". I asked if he was receiving any type of compensation from the projects Bornert was doing. Oder advised, "No".

I then stated to Oder, "So you are aiding and abetting Ray Bornert to violate the law, A.R.S. 32-1151 Contracting without a license, by letting him use your license in violation of A.R.S. 32-1154A.10. Oder states, "Yes".

Oder was asked if he knew about ABCOM Diversified Energy System. He advised, "I never heard of it". I advised that ABCOM Diversified Energy System was allegedly a Division of Tri State Craftsmen. Oder advised, "there is no Division in Tri State Craftsman". Oder states that he and Bornert discussed it but nothing was suppose to "happen on it, that's Bornerts thing".

Oder's current License status is as follows:

	Tri State Craftsmen	← OWNER OF	Oder, Joseph Franklin	200174	В	R	SUSPENDED	Wittmann	ΑZ	85361
2	Tri State Craftsmen		Richey, Michael Daneley	200174	В	R	SUSPENDED	Wittmann	ΑZ	85361
3	1	SOLE PROPRIETORSHIP	Tri State Craftsmen	200174	В	R	SUSPENDED	Wittmann	ΑZ	85361

Details for License Number 200174

CONTRACTOR IS NOT ABLE TO CONTRACT WITH THIS LICENSE AT THIS TIME. THIS CONTRACTOR MAY BE OPERATING WITH OTHER CURRENT LICENSES.

	Contractor	License
Nam	e/ Address/ Phone	Class Type Entity
Tri State Craftsn	en	B RESIDENTIAL SOLE PROPRIETORSHIP
20302 W Bunker		Issued/Renewal
0034	361-9727 Phone: (602) 309-	First Issued: 09/19/2004

REGISTRAR OF CONTRACTORS

CONTINUATION SHEET AND CHECKLIST

Investigator: Doc Moore #126 Case No: 2010-308476444

Status/ Action SUSPENDED

Renewed Thru: 09/30/2012

HERENDED.

License Class & Description B GENERAL RESIDENTIAL CONTRACTOR

Comments

- [SUSPENDED LACK OF QUALIFYING PARTY 12/20/2010]
- [SUSP 10/1/06 10/4/06 RENEWAL]
- M. Richey Deceased 6/22/05 SUSP 10/20/2010 LACK OF QP]

Qualifying Party

Name Joseph Franklin Oder Position OWNER

Type of License required:

C-40

INSULATION

Installation of insulating materials common to the industry for the purpose of temperature or sound control, excluding any exterior roofing materials such as foam and reflective coating. This scope includes the C-40R subclassification

AND

C-42

ROOFING

Installation and repair of materials common to the industry that form a water tight, weather resistant surface for roofs and decks, including all accessories, flashing, valleys, gravel stops, and roof insulation panels above the roof deck. This scope includes all C-42R subclassifications.

AND

<u>C</u>-39

AIR CONDITIONING AND REFRIGERATION, INCLUDING SOLAR

Installation and repair of comfort air conditioning systems, including refrigeration, evaporative cooling, ventilating, and heating with or without solar equipment. Installation and repair of machinery, units, accessories, refrigerator rooms, and insulated refrigerator spaces, and controls in refrigerators. If necessary, a new circuit may be added to the existing service panel or sub-panel. Excluded is the installation of a new service panel or sub-panel. This scope includes all C-39R subclassifications.

AND

B-

GENERAL RESIDENTIAL CONTRACTOR

Construction of all or any part of a residential structure or appurtenance, except for electrical, plumbing, air conditioning systems, boilers, swimming pools, spas, and roofing (except shingles and shakes) which must be subcontracted to an appropriately licensed contractor. Also included are the scopes of work in B-

R. JISTRAR OF CONTRACTOR.

CONTINUATION SHEET AND CHECKLIST

Investigator: Doc Moore #126 Case No: 2010-308476444

3 and most of the C scopes except as restricted above.

CONCLUSION:

- 1. Bornert is not a licensed contractor.
- 2. Bornert submitted proposal/bids
- 3. Bornert engaged in the business of, submitted a bid, acted or offer to act in the capacity of a contractor, and purported to have the capacity of a contractor without having a contractor's license in good standing in his name.
- 4. Conspired with Joseph Franklin Oder to purport fraud in the use of an ROC License.
- 5. At least 17,441 Probable CWL violations and at the least 17,441 Advertising Violation.

E. (Doc) Moore # 126 Investigator

Arizona State Registrar of Contractors'

John 602) 754-019,

ABCOM Diversified Energy Systems

4410 W. Union Hills Dr #7 Glendale, Az. 85308 (623) 329-7555 Fax (623) 533-5580 (877) 566-1659

Division of Tri State Craftsmen ROC #200174

AZROG, gov

WORK ORDER and Completion Certificate

I/We the owner(s), of the prem them to furnish all materials and perform all lal improvements according to the following specif	hor necessary on	ad conditions:	(20) Usic Sist
	Date_//	11/0 Phone_	
Owner's Name Mireille 1966	INS	Wk Ph	none
Job Address 3064 Oriole	City	5/1/	State At Zip 85635
We hereby submit specifications and charges for ENERGY PACKAGES:	•	ds, Services, Part PRICE	and the second second
"ULTRA STAR SHIELD" TM Attic Living Area		\$	and the second s
GaragePorchShed		\$	the a state projection of the state of the s
LOW E CERAMIC COATING Titanium & Zinc	***************************************	\$	
POWER VENTING With Auto T-Stat Control		\$	And the state of t
GARAGE DOOR VENTING (Critter Control)		\$	The same of the sa
"ENERJET" TM Water Saving Shower Head		\$	
WATER HEATER SHIELD		\$	April 1971
POWER FACTOR CONTROLLER Ser#		\$	And the second section of the second of the
"THE ORIGINAL WATER BANK" TX #		\$	
"Hybrid heat pumt 50 gal water htr		\$	
Additional Specs:	SUB TOTAL	\$	Inst Date:
Additional opeon.			
Lead Installer: 2nd Inst	iller:		Inst Time: By Initialing Allove and Signing Here, Customers
CUSTOMER COMPLETION CERTIFICATION: All of the worl to my satisfaction and in accordance with the terms of this WORK of no service requests and no complaints regarding the work performed	1.		Acknowledge that the job is complexe and accepted.
Signatures, Owner(s),	Andreas and the second of the	mary a factor of the second se	Date:
Plan FSS#		Dob_	
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In considerration of the rendering of services and/or the f I/We the undersigned property owner(s), agree: 1) To pay	inniching of material	s as above designated,	

2 2 444 AU 2 11 / WALLET (623) 329-7555 Fax (623) 533-5580 (877) 566-1659 Division of Tri State Craftsmen ROC #26 74

WORK ORDER and Completion Certificate

I/We the owner(s), of the premises described below, hereby contract Abcom, and authorize them to furnish all materials and perform all labor necessary on said property to install, construct and place improvements according to the following specifications, terms and conditions:

Owner's Name // / / / / / / / / / / / / / / / / /	City	<i>5/1/</i> si	tate/12 Zip 35631
We hereby submit specifications and charges for	:: Goods	,	
	QI Y	, Services, Parts, PRICE	Labor and Installation PRODUCTS INSTALLED Installer Customer
'ULTRA STAR SHIELD" TM Attic Living Area		\$	and the second s
GaragePorchShed		\$	
LOW E CERAMIC COATING Titanium & Zinc		\$	
OWER VENTING With Auto T-Stat Control		\$	A range prompted and part to be specified.
GARAGE DOOR VENTING (Critter Control)		ф	-
ENERJET" TW Water Saving Shower Head	No. of Control of Cont	φ	
water heater shield		\$	
POWER FACTOR CONTROLLER Ser#	***************************************	\$	
THE ORIGINAL WATER BANK" TW #		\$	
HYBRID HEAT PUMT 50 GAL WATER HTR		\$	e de la companya de l
Additional Specs:	SUB TOTAL	\$	Inst Date:
ead Installer: 2nd Instill EUSTOMER COMPLETION CERTIFICATION: All of the work he ony satisfaction and in secondance with the terms of this WORK OF o service requests and no complaints regarding the work performed.	ns been completed LDER. I have		Inst Time: By Initialing ABove and Signing Here, Customers Acknowledge that the job is complete and accepted.
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NOTE: This agreement is not final until signed by the management of Tri State Craftsmen. This contract constitutes the entire understanding of the parties, and no other understanding, collateral or otherwise shall be binding unless in writing, signed by both parties. You the buyer(s) may cancel this transaction at any time prior shall be binding unless in writing, signed by both parties. You the buyer(s) may cancel this transaction at any time prior

²⁾ To make each payment, including any down payment, by Personal check, Money Order or Cashier's check.

³⁾ To pay all costs of collection, including reasonable attorney's fees, and interest at the rate of 1.5% per month (which is an annual percentage rate of 18%), should this account be referred for collection.

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BARAGE	400.00	123	{	\$	\$
:ERAMICOAT	4.00 S/F	•		\$	33
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stomer Signature Da	ate Time Acc	ept or Reject	Company Ap	proval Date Tir	X me Called in

AFFIDAVIT OF FRANK CURATOLA

STATE OF ARIZONA)
) ss
County of Maricopa)

FRANK CURATOLA, being first duly sworn upon oath, deposes and says:

- 1. I am a Special Agent with the Office of Attorney General, State of Arizona, and have been employed by said office since December of 2010. As part of my duties I am currently assigned to the Consumer Protection and Advocacy Section of the office.
- 2. On December 22, 2011, as part of my duties I interviewed a witness in regards to information pertaining to Ray Bornert and his marketing of a product called Ultra Star Shield.
- 3. During this interview with this witness I learned that Ray Bornert had ordered and sent over 17,000 direct mailers, using a third party mailing service. These mailers were specifically directed at persons over the age of 60 years old in the Arizona communities of Sun Lakes, Sun City, Casa Grande, and Sierra Vista. These mailers offered free lunch seminars at which Bornert marketed a radiant barrier called Ultra Star Shield.
- 4. It was also learned during the interview with the witness that Bornert represented during these seminars, which were conducted in years 2010 and 2011, that the use of the Ultra Star Shield would result in energy savings of 40%-60% and that the product had been developed by NASA. During the seminars it was also purported that Bornert conducted demonstrations of the use of the Ultra Star Shield by shining a heat lamp directly on ceiling insulation and then shining a heat lamp directly on ceiling insulation covered with Ultra Star Shield, in an effort to show attendees that the use of the Ultra Star Shield could lead to reduced energy bills.
- 5. It was further learned during the interview with this witness that Bornert also marketed The Ultra Star Shield using the web site of Americas Best.Com. This internet site was operational as recently as July, 2011.

DATED this 5th day of January, 2012

Frank Curatola Special Agent

Arizona Attorney General

SUBSCRIBED AND SWORN to before me, the undersigned Notary Public, this 5th day of 2012.



Notary Public

Doc. 2556150

SIERRA VISTA JUSTICE COURT PRECINCT #5

STATEMENT OF PROBABLE CAUSE REQUEST TO ISSUE SUMMONS/WARRANT

This form must be completed for each long form complaint or multiple charge citation that has not been signed by the defendant. A summons can be issued on multiple charge citations. However, if you want A warrant issued immediately, a long form complaint must be filed.

STATEMETMENT OF PROBABLE CAUSE FOR FILING COMPLAINT:

On 10-13-2010, Ray Edward Bornert dba ABCOM Diversified Energy Systems was acting in the capacity of a contractor shen he contracted with Charles and Teresa Hunter, 2101 Lexington Dr. and Ms. Mireille Downs 3064 Oriole Dr. Sierra Vista, Az. to install and energy Package "Ultra Star Shield" at their residence's. The cost for the Hunters approx. \$3,400, and Ms Downs approx. \$4800, to include labor materials and all other items although he is not licensed and in good standing as required. Bornert sent out approx. 4159 Mailers advertising ABCOM Diversified Energy Systems, 4420 W. Union Hills Dr. #7, Glendale, Az. (Division of Tri State Craftsmen ROC#200174). This address is a "drop box". This company is not a division of Tri State Craftsmen. Bornert is using another contractors ROC number. Bornert ultimately admitted to contracting and advertising without a license in violation of A.R.S. 32-1151/1164 and 32-1165/1164.

Preference of Summons. Unless good cause exists for the issuance of a warrant, a summons shall issue if the defendant is not in custody and the offense charged is bailable as a matter of right, and there is reason to believe that the defendant will respond to it. If a warrant is requested or issued, the prosecutor or court shall state the factual basis for the issuance of the warrant.

Subsequent Issuance of Warrant. If a defendant who has been duly summoned fails to appear, or there is reasonable cause to believe that he will fail to appear, or if the summons cannot readily be served or delivered, an arrest warrant shall issue.

CHECK ONE	⊠ ls	sue Summons	Control to the time		Issue Warrar	nt
		The second second				
DEFENDANT:			COLUMN TO	A. 4.		
Name: BORNE	RT, Ray E	dward				
Address: 9327	W. Clara L	n., Peoria, Az. 853	82			
Sex: M Hgt:	5-9 Wt. 2	200 HAIR: Bn	EYES: BI	D.O.I	3.: 6-3-1937	SSN: 332-30-5514
OLN: B135393	39 AZ					
WORK ADDR	ESS: Same	As Above				
PHONE NUMI	BERS: 623-	329-7555	0		-///n	ANT TO THE STATE OF THE STATE O
INIVERTICATI	NG OFFI	TER: DOC MOO	RE C		1/1/10	BADGE#: 12

AGENCY: ARIZONA REGISTRAR OF CONTRACTORS, SIERRA VISTA OFFICE.

JUSTICE COURT

COUNTY OF COCHISE

PRECINCT FIVE

2011 APR 29 PM 2: 30

STATE OF ARIZONA)	COCHISE COUNTY JUSTICE COUNT, 5 No. GERROCH COMM ONA
Plaintiff,)	CLERK
Bornert, Ray Edward)	COMPLAINT
Defendant,)	MISDEMANOR
)	

The complainant herein personally appears and, being duly sworn, complains of his own

knowledge against,

BORNERT, Ray Edward, 9327 W. Clara Ln, Peoria, Az

W, M, 5-9, 200, BN, BL,

DOB: 6-3-1937

SOC: 332-30-5514

OLN: B13539339 AZ,

Charging that in Precinct Five, Cochise County, Arizona:

COUNT III

On or about 13 October, 2010, Ray Edward Bornert advertised without a license approx. 4159 times by use of mailers to residents of the Sierra Vista, Az. area, in violation of A.R.S. §32-1165 and §32-1164 a class I misdemeanor.

Complainant

Subscribed and sworn to before me on

APR 2 9 2011

-

2011

Magistrate

JUSTICE Cochise C Precinct F	County, Arizona	Plea agreemen	at accepted 8-11 Judge Jeli	Jan
State of A			No.	CR2011-1344
v.	Plaintiff,		PLE	A AGREEMENT
RAY EDV	VARD BORNERT, Defendant			W [*]
TI	he State of Arizona	and the defendant	agree to the following disposit	tion of this case:
Plea: T	he defendant agree iisdemeanor That the defe \$2500 FINE I	ndant will receive a PLUS SURCHARGI ving additional term TIPULATE:	A.R.S. 32-1165, advertising sentence of no greater than E OF 84% and no less than	with out a license, a class 1 6 MONTHS JAIL, 3 YEARS PROBATION, SUSPENDED SENTENCE and consistent
2.4.5.6.7.	All charge That this agree information to pleading. If the Unless this pleaderses, objective of judgm. That if after a correct the term are opportunity to PROBATION terms and conviolate any will guilty or no continuation.	s remaining open is eement, unless rejected of charge the offense of charge the offense of charge the offense of charge the offense of charge the cetions, or requests of the conditions of probability withdraw the plea. I understand that, offense of probation of probation of probation of montest in this matter of the condition of montest in this matter of the condition of montest in this plea against the condition of montest in this plea against the condition of montest in this plea against the condition of the	in both cases are dismissed cted or withdrawn, serves to a cto which the defendant plead or withdrawn, the original chart thdrawn, that the defendant he which he has made or raised imposition of a sentence upment the court concludes that bation are inappropriate, it can if I am granted probation by in are subject to modification and y probation. I understand that may lead to the revocation of ES: I understand that if I am I greement may have immigration.	nall not be brought against the defendant. If ISHUS all offices Columbia Charles amend the complaint; indictment or ds, without the filing of an additional ges are automatically reinstated. ereby gives up any and all motions, d, or could assert hereafter, to the court's son him consistent with this agreement. any of its provisions regarding the sentence in reject the plea, giving the defendant and the court as part of this plea agreement, the at any time during the period of probation if I at if I am presently on probation, a plea of a modification of that probation. The consequences and mission of quilt may rederstand that my plea or admission of quilt may rederstand that my plea or admission of quilt
above. I h If I do not i trial, to cor DATE I ha and disposition	result in depo could result in United States enter my plea as in nave discussed the have an attorney, Infront, cross-examinate discussed this case	rtation even if this on my deportation or a my deportation or a could prevent my dicated above on the case and my constituted and compel atterms.	charge is later dismissed. I ur removal, could prevent me from he from becoming a United State terms and conditions set for tutional rights with a lawyer a pleading guilty/no contest/restandance of witnesses, as well DEFENDAN	nderstand that my plea or admission of guilt om ever being able to get legal status in the lates citizen. I have read and understand the nd understand them. I ponsible I will be giving up my right to a as my privilege against self-incrimination.
DATE			DEFENSE COL	JNSEL

DATE

I have reviewed this matter and concur that the plea and disposition set forth herein are appropriate and are in the interests of justice.

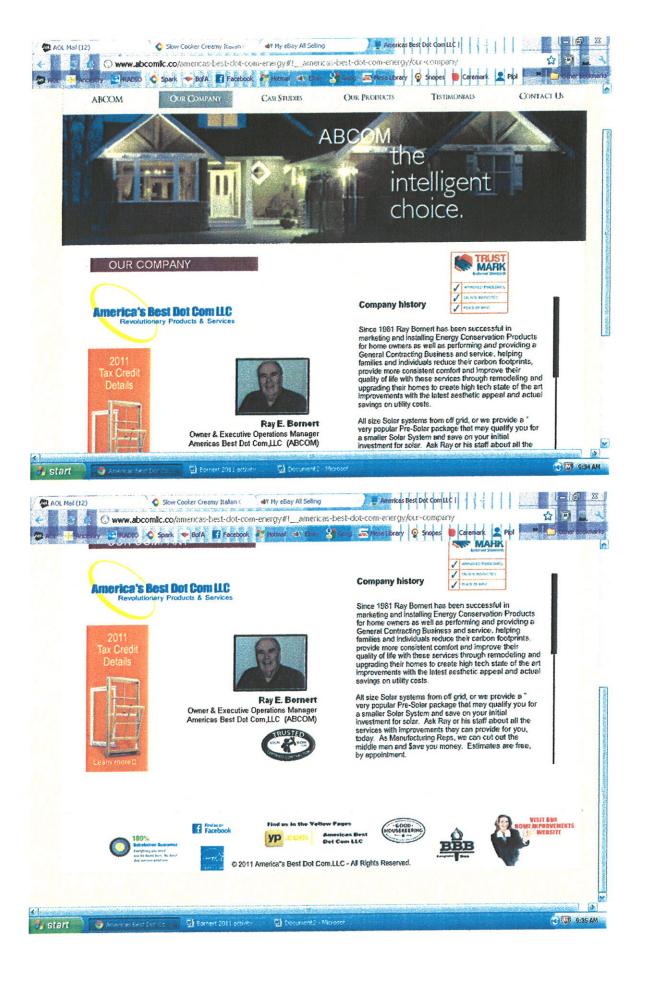
DATE

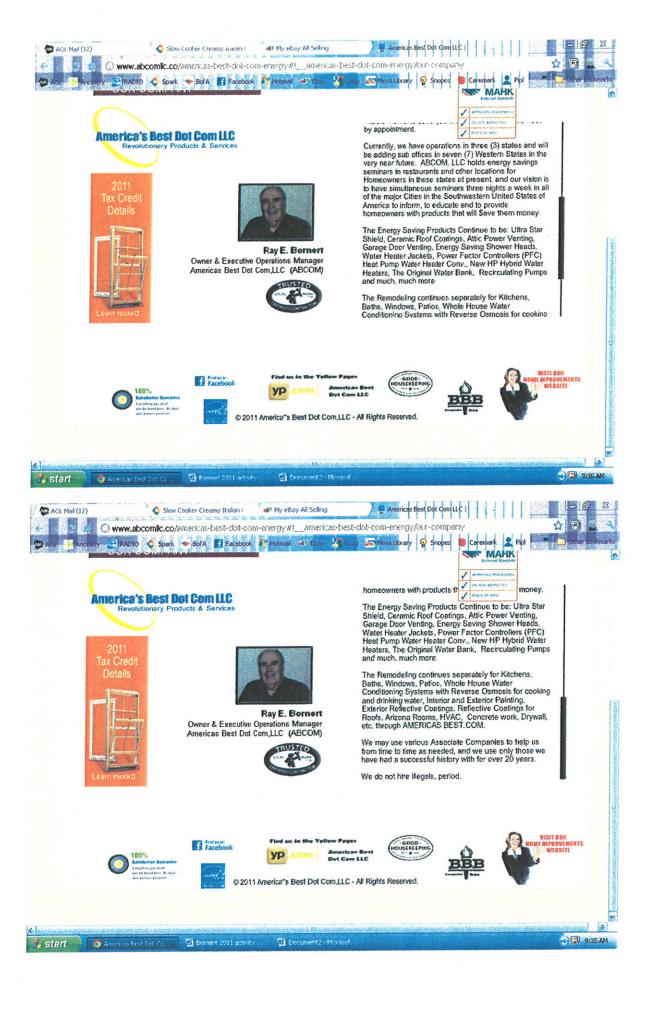
DEFENSE COUNSEL

PROSECUTOR

RAY BORNERT'S WEBSITE on 7/26/11:

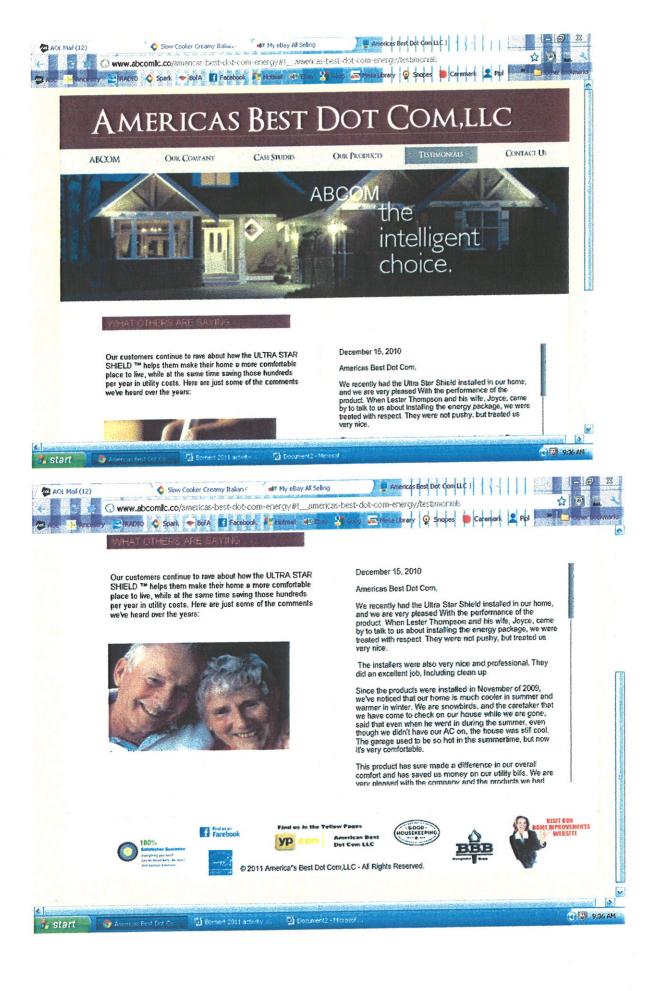














El Document2 - Microsof

Enriert 2011 activity

9:37 AM



Danny & Ann Wilkerson

Dear Ray.

A critical component of your Ultra Star Shleid system was put to a crucial test within just one week of having been installed in my home, and it "passed with flying colors." We are no longer at the mercy of the weather and the comparative unreliability of conventional insulation that has traditionally filled our attic. Based on what we've experienced with your system already, any doubts or reservations we may have had, are now replaced with confident enthusiasm. In fact, we are delighted with the astrunction improvement in the temperature uniformity that astounding improvement in the temperature uniformity that you can already consider us to be thoroughly satisfied customers. Thank you for having introduced us to your system. Please also express our sincere appreciation to your installers



we've heard over the years:











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Our customers continue to rave about how the ULTRA STAR SHIELD ™ helps them make their home a more comfortable place to live, while at the same time saving those hundreds per year in utility costs. Here are just some of the comments we've heard over the years:



to the hot water jacket. We enjoyed the steak dinner & meeting you and your staff. Everyone was professional and efficient

Danny & Ann Wilkerson

Dear Ray,

A critical component of your Ultra Star Shield system was put to a crucial test within just one week of having been installed in my home, and it "passed with flying colors." We are no longer at the mercy of the weather and the comparative unreliability of conventional insulation that has traditionally filled our attic. Based on what we've experienced with your system already, any doubts or reservations we may have had, are now replaced with confident enthusiasm. In fact, we are delighted with the astounding improvement in the temperature uniformity that you can already consider us to be thoroughly satisfied customers. Thank you for having introduced us to your system. Please also express our sincere appreciation to your installers

Tom & Sadie Caldwell















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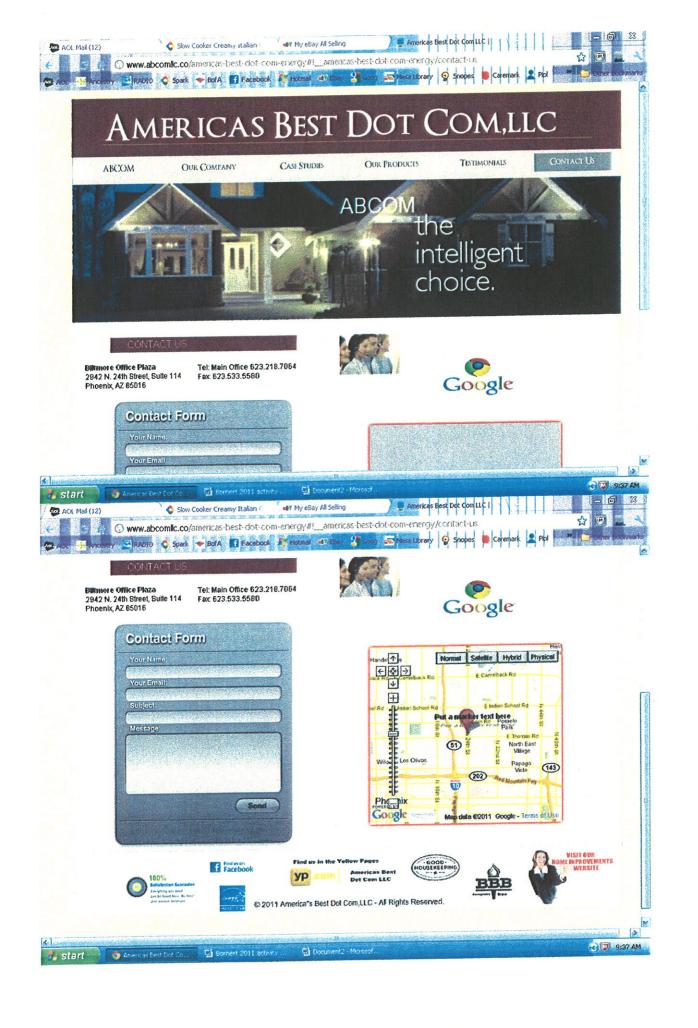












RAY BORNERT'S FACEBUOK PAGE 7-26-11:

